

# LARIMS

The Los Angeles Risk and Insurance Management Society

THE OFFICIAL NEWSLETTER

LARIMS.ORG

FALL 2019

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# President's Message

Fall is here, winter is coming! Hopefully that means we get some much needed rains and we reduce our risk of wild fires. We live here for many reasons, one being the weather, but by choosing this great climate it means we also choose to live in an environment that has a lot of natural risks, like wildfires and earthquakes. One of the keys to making it work is to be prepared – use your risk management instincts to prepare yourself and your family in case of disasters. Remember these strategies: “READY, SET, GO” & “DROP! COVER! HOLD ON!”

Join us as we finish out 2019! We have two more events that we hope to see you at.

On November 13 we are hosting our annual Education Day at The Proud Bird (near LAX). Sign-up now for this informative afternoon of educational sessions featuring great speakers talking about “Technology, Cyber and the Future of Insurance”. The first 100 registrants will get a free, autographed copy of our keynote speaker’s book, *The End of Insurance as We Know It*, come see the “The Most Interesting Man in Insurance” and see what he is talking about.

Also, plan on joining us in Burbank for our Holiday Party on December 5. It’s a new look and format that we think you will like. Stay tuned for details!

**Are you ready for 2020?** LA RIMS is! The Board recently spent a Saturday working on a number of things, including the plans for 2020. While we had a very successful 2019, 2020 is looking to be even better. We are still working on the final schedule, but I wanted to share a sneak preview of what it is looking like – mark your calendars.

- 1/15 – **Luncheon** – looking for iconic LA venue to host – can you help?
- 2/19 – **Risk Managers Roundtable**
- 3/18 – **Luncheon** – joint meeting with another risk organization, interested?
- 3/28 – **Saturday Networking Social Event**
- 4/22 – Luncheon
- 5/3-5/6 – **RIMS Denver** – LA Happy Hour???
- 6/3 – **Golf Tournament** – Theme: “Around the World in 18 Holes” – reserve your hole, pick your country!
- 7/18 – **Saturday Networking Social Event**
- 8/13 – **Summer Mixer** – Luau Theme?
- 9/16 – **Luncheon** – Bringing back the very successful Downtown Panel
- 10/14 – **Risk Managers Roundtable**
- 11/11 – **Education Day**
- 12/3 – **Holiday Party**

This is just the preliminary list, we are working hard on getting great speakers and interesting topics, any help is appreciated. Please talk to any Board Member with ideas you may have...

Other things the Board is working on include: identifying new board members, liaising with various student and university organizations, updating Chapter By-Laws, creating a Chapter Standard Operating Procedure manual, creating Payment (No-Show) Policy, reviewing payment structures for future luncheons and events, initial planning for the 2021 Western Regional RIMS, bringing some new LA RIMS swag options to members, growing the risk manager attendance at events, growing the Rising Risk Professionals sub-group, and much more!

## 2020 Sponsorships

2019 was a very successful year for LA RIMS, we sold out 3 out of our 4 luncheons, including over 125 attendees at our September luncheon, and we also sold out the Golf Tournament, had 225+ attend the Summer Mixer, and were at capacity for our roundtables. **THANK YOU!**

We also had a very successful year with our sponsors. While we are a non-profit group, we would not be able to provide the education and events that we do, at the costs we offer them at, without the support of our sponsors. **THANK YOU!**

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We look for sponsors to offset costs at our Golf Tournament, the Summer Mixer and the Holiday Party. All sponsors are recognized at each event and on the LARIMS.org website and are also given an opportunity to present their company at Education Day. Those who donate more than \$3000 annually get their logo rotating on the front page of the LA RIMS website for an entire year! Please think of us in your 2020 budgets...

New in 2019 was the LA RIMS Platinum Sponsorship. This is an annual sponsorship with many benefits, including discounted sponsorship and attendance at each event and recognition on all LA RIMS correspondence. Thank you to our four inaugural Platinum Chapter sponsors: FM Global, Willis Towers Watson, Aon, and American Technologies (ATI). The Platinum Sponsorship will again be available in 2020. Please contact me for more info.

### Stay In Touch

We have over 1500 followers on LinkedIn, if you have not already "LinkedIn" with us please do so. Our Chapter profile is LA RIMS can be found at <https://www.linkedin.com/in/larims/>, our LA RIMS Chapter LinkedIn Group can be found at <https://www.linkedin.com/groups/12149164/>. You can use these LinkedIn sites to get information/links on upcoming events, see highlights from past meetings, and see "liked" or "shared" information and news that could be resourceful to your career. You can also follow the hashtag: #LARIMS

Another way to get involved is specifically for our younger members (37 and under and/or those with less than 7 years' experience) is our Rising Risk Professionals (RRP) group which continues to grow and offer networking, career and professional development opportunities outside of the traditional RIMS Chapter events. For more information please contact any of these members or check out the LA RIMS RRP LinkedIn Group at: <https://www.linkedin.com/groups/13501237/>

The best place for current information on LA RIMS is on our website: <http://www.larims.org>. Here you can find out about and register for all of our events, see pictures from our past events, find out how to get involved, see a new job posting, and more. Check us out!

Hope to see you at an LA RIMS event soon!

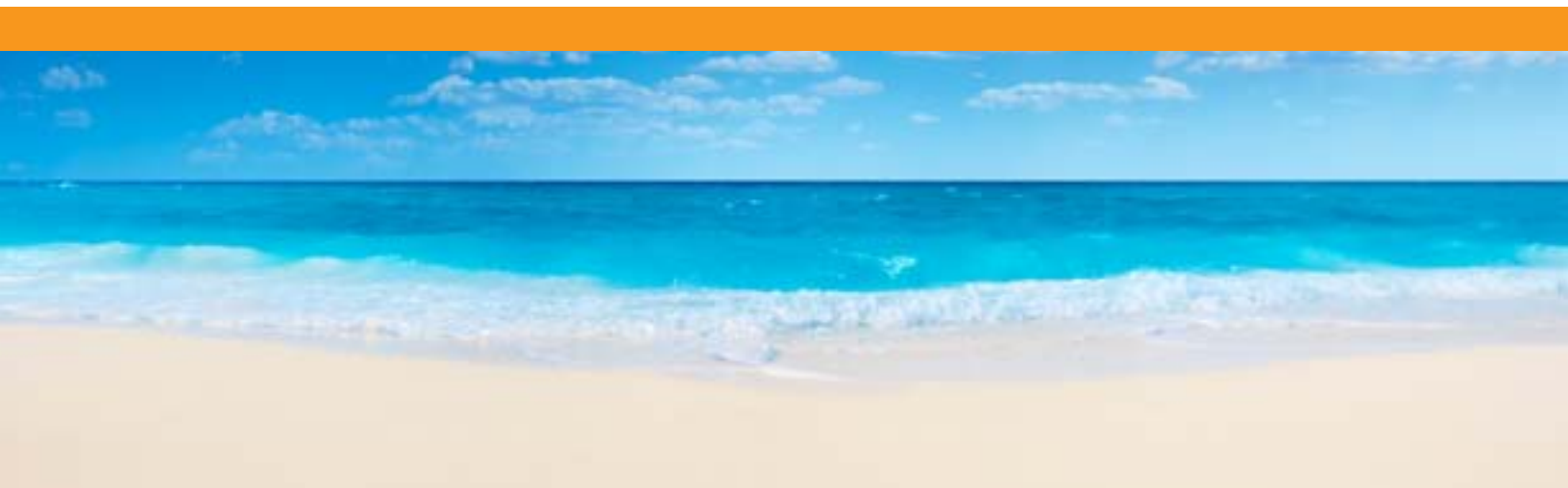
Best Regards,

**Jeff Stolle**

President, LA RIMS Chapter

[jstolle@castlecooke.com](mailto:jstolle@castlecooke.com)

phone: 818-879-6787







## President

**Jeff Stolle**  
Castle & Cooke, Inc.



## Vice President

**Scott Ritto**  
Kilroy Realty



## Treasurer

**Cristina Montijo**  
Edwards LifeSciences



## Secretary

**Margaret Fisette**  
Big 5 Sporting Goods



## Past President

**Manny Chavez**  
Princess Cruises



## Director

**Rising Risk Professionals**

**Mary Daly**  
Oliver Wyman Actuarial Consulting Inc.

## Directors



## Events

Nov  
13

Education Day  
The Proud Bird  
Conference Center

Dec  
5

Holiday Party & Installation of  
Officers  
Castaway, Burbank

Jan  
15

Educational Luncheon  
Location TBD

Feb  
19

Risk Manager Roundtable  
Location TBD

Mar  
18

Educational Luncheon  
The Proud Bird  
Conference Center

Apr  
22

Educational Luncheon  
Castaway, Burbank



# Summer Mixer



THANK YOU TO OUR  
Summer Mixer Sponsors

GOLD

Helmsman Management Services

SILVER

AIG

Harbro

Law Offices of Ryan Soriano

Paul Davis

USI

BRONZE

Origami Risk

Testan Law



# Risk Manager Round Table



# Education Day

## Technology, Cyber and the Future of Insurance



**LA RIMS Education Day**  
**Wednesday, November 13**

## Technology, Cyber and the Future of Insurance



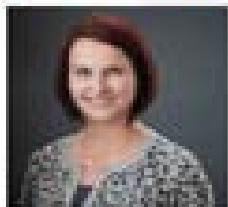
### **The End of Insurance as We Know It**

Speaker: Rob Galbraith, "The Most Interesting Man in Insurance"



### **Investigations in the Age of Geosocial Data**

Speakers: Brent Sims and Luis Marquez  
DigiStream Investigations



### **CA Consumer Privacy Act & Biometric Information Privacy Act**

Speaker: Paula Miller, MARSH



### **Understanding Cyber as an Insurance Hazard**

Speaker: John Morrow, FM Global



11:30 Registration  
Noon Buffet Lunch  
12:30 - 5:45 Sessions  
5:45 - 7:00 Networking Happy Hour  
Venue: The Proud Bird  
11022 Aviation Blvd. Los Angeles, CA 90045

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Register at  
[www.larims.org](http://www.larims.org)



*2019 LA RIMS Annual*

**HOLIDAY**



**PARTY**



*and installation of Officers*

*Thursday*

**DEC 5**

**6:00 PM**

**THE CASTAWAY RESTAURANT**

1250 E HARVARD RD., BURBANK, CA 91501

REGISTER AT [WWW.LARIMS.ORG](http://WWW.LARIMS.ORG)

# SAVE THE DATE LA RIMS GOLF TOURNAMENT

This Year's Theme "Around the World"  
"Pick Your Country"

JUNE 3, 2020

10:00 A.M.

BROOKSIDE GOLF COURSE - PASADENA







## Sponsorship Opportunities

The LA RIMS Chapter is a non-profit group, we are only funded through a small portion of your annual membership fees. All of our other operating expenses are funded through registration fees to specific events and sponsorship of events. The Annual Golf Tournament is the major fundraising event of the year for the Chapter. We also offset some of our costs by having sponsors of our two big networking events of the year - the Summer Mixer and the Holiday Party.

We recognize that our partners sponsorship dollars are limited and we would prefer not to come to you multiple times throughout the year, but your support is critical and we hope you see a benefit to supporting LA RIMS – **THANK YOU!!!**

In 2019 we have multiple opportunities for sponsorship: the Golf Tournament, the Summer Mixer, and the Holiday Party. All are very well attended events.

Each of these events have Gold, Silver, and Bronze level sponsorship opportunities. Please see next page for specifics.



We also like to give back to our sponsors – the annual Education Day is an event where we offer sponsors free booths to promote their services. We also include our top sponsors logos on the website for an entire year after their donation.




The sponsorship dollars go to offset the cost of luncheons and our other events throughout the year. While we try to put on great educational and networking events, we want to keep the costs affordable for our members. When we determine there is excess funding, we work to provide scholarships and donations to risk and insurance related organizations and schools. (*\$10K to CSUN in 2018!*)



**In 2019, we are offering a new PLATINUM sponsorship opportunity. This is an annual, discounted, sponsorship that will provide your company with sponsorship recognition and entrance to every event (including Golf), as well as year-long recognition on our website, along with other perks. Let us know if you are interested!**

# Become A Sponsor!

Stand Out  
from  
The Crowd

	Summer <u>Mixer</u>	Holiday <u>Party</u>	<u>Perks</u>
 <b>GOLD</b>	\$2500	\$2000	4 passes, event signage, all event correspondence, etc.
 <b>SILVER</b>	\$1250	\$1000	2 passes, event signage, all event correspondence, etc.
 <b>BRONZE</b>	\$750	\$500	1 passes, event signage, all event correspondence, etc.

- All sponsors will get free Education Day table/booth (\$500 w/o sponsorship), plus 1 pass
- Any sponsor who has annual contributions of \$3000+ will get their logo on the LA RIMS website for the entire following year



We are also looking for raffle prize donations for the Golf Tournament and Holiday Party. Get free passes or reduced admission with a \$250+ donation.



NEW this year. We are looking for a **Lunch Sponsor**.

This sponsor would allow us to keep our lunch costs down.

- Benefits:
- 3 passes to each lunch (can give to clients),
  - Logo on all lunch email invites, signage at event, etc.
  - Qualifies for logo on website for entire year
  - *Sponsorship Cost: \$4000 for 4 lunches*



**Education Day** is about giving back to our sponsors – all prior sponsors get a free table. If you have not sponsored, you can get a table for \$500 or sponsor the lunch or happy hour for \$750

**GOLF SPONSORSHIP OPPORTUNITIES COMING SOON**



# Become a LA RIMS PLATINUM Sponsor

New Annual Sponsorship Opportunity to have your firm associated with **LA RIMS** at every one of our events for an entire year. For only **\$7500** annually, you get:

- 2 passes to every lunch (4 lunches)
- 3 passes for Summer Party
- 3 passes for Holiday Party
- Education Day Table
- Golf Hole Sponsor w/ Foursome
- Static Website Logo w/ Platinum Acknowledgment
- Logos on all emails, correspondence, newsletters, etc.
- Logos on all sponsorship signs/handouts at each event
- Recognition as Platinum sponsor – above Gold, Silver and Bronze sponsors at all events

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LA RIMS is very pleased to announce our first four PLATINUM Sponsors:

**FM Global, Willis Towers Watson, Aon, ATI**

**THANK YOU FOR YOUR SUPPORT!!!**



# Welcome New Members

LA RIMS

Ken Igwebuike, Los Angeles World Airports

Kristen Jaconi, USC Leventhal

Randal Maestas, CoorsTek, Inc.

Alexander Martinez, Ajinomoto Foods North America Inc.

Beth Mineau, Trical

Sarah Ashley Merrill, Amazon

Joel Serman, Grimmway Enterprises

Richard Smith, Ally Investigations, Inc.



## Mission Statement

Los Angeles RIMS is dedicated to be the preeminent association in risk management focused on attracting the leaders in the industry while fulfilling the needs of its members and affiliates. Through education and development, networking, and community outreach, we aim to promote the principles, and highlight the value of risk management to drive the success of our member organizations.